Podcast Ecosystem - 2018
@podcast411

## podCast Al]

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## My Background



The Feed


KC Startup 411

## VP Podcaster Relations



## What is a Download???



## 411 iTem 0233 - Aaron Mahnke - Host of the Lore Podcast



PODCAST411 - LEARN ABOUT PODCASTING AND PODCASTERS
411 iTem 0233 - Aaron Mahnke - Host of the Lore Podcast

00:00:00

## 330

## ล



## What is a Download???

IAB Podcast Measurement Technical Guidelines

Version 2.0

## Released December 2017

## What is a Download???

## Recommended Process for Measurement

This section lists best practices based on the experiences of the members of the Podcast Technical Working Group. While we have made the effort to be specific, publishers and distributors will have to look at the various options available and select the best for their particular circumstances. To be compliant with these guidelines, the metrics provider should support the process below or a process with a similar or more stringent level of analysis sophistication, disclose the options selected, disclose where they diverge from the recommendations, and provide the rationale/circumstances that drove those decisions.

We recommend a 5-step process to generating metrics using server side log analysis.

1. Apply filtering logic
2. Apply file threshold logic
3. Identify and aggregate uniques
4. Generate metrics
5. Audit the process (feedback loop)

The recommendations assume a calendar day 24 -hour window, in the time zone as chosen by the org for calculating the metrics. No window is perfect, but shorter windows open up a risk of double counting requests and so should be done with care. Conversely, longer windows risk undercounting delivery via recycled mobile IPs and true multiple listens. Companies are allowed to use more sophisticated mechanisms (like a rolling 24-hour window), but we are not mandating that because of the level of complexity that could introduce, with limited benefits.

## What is a Download???



Downloads by Day
Total "Downloads" Displayed in Graph: 5,358,197


## What is a Download???



Fixed 24 Hrs

$$
\begin{aligned}
& A=1 \\
& B=2
\end{aligned}
$$

Rolling 24 Hrs
$\mathrm{A}=1$
$B=1$

## What is the ideal lengths of an Episode?

$84 \%$ of shows with >100,000 downloads per Episode are >51 minutes in length.


# Myth - The Ideal Length of an Ep is 22 

iTunes Top 200 Episodes - 2/4/18
8.1\% - 22 Mins or shorter

69\% - 44 Mins or longer
8.1\% - 120 Mins or longer


## Myth - Most People Listen to just NPR / ProCasts




## Myth - Public Media Dominates the Top of iTunes



## Walch's 1st Law of Podcasting


@podCast 4.11

## Podcasting Stats - Feb 2018

Median: 50\% - 138 dpe (downloads per ep)
Top 20\% - >1,100 dpe
Top 10\% - >3,100 dpe
Top 6.9\% - >5,000 dpe ( $\sim 1$ in 14 )
Top 5\% - >7,500 dpe
Top 2\% - >18,000 dpe
Top 1\% - >33,000 dpe


Adjusted Mean (Average): 1,432 dpe

## Podcasts Turned into TV shows / Movies



# ~10 out of 525,000 

## Why Podcast?



## 42\% of Americans read blogs.

## >21\% of Americans <br> download podcasts each month.

2: 1 Ratio

291 mil Tumblr blogs - Jan16 - Statista. Wordpress $=76.5$ mil. Livejournal $=63$ mil, weebly $=\mathbf{1 2}$ mil. Blogger \& others = $\mathbf{2 0 0}$ Mil Total $=\mathbf{6 4 2 . 5} \mathbf{~ m i l}$

42\% from eMarketer. $21 \%$ from Edison 2016 pod(Cast 4 ] ]

## MORE TIME IN THE DAY TO..

|  | Listen to Podcasts | Read Blogs |
| :---: | :---: | :---: |
| Driving your Car : | ( | (x) |
| Walking the Dog : | ( | ( 2 |
| Working Out : | ( | (x) |
| Riding your Bike : | ( | (3) |
| Doing Yard Work : | ( | (x) |
| Doing House Work : | ( | (x) |
| Actually Working: | ( | ( 2 |
| Air Plane Mode : | ( | ( $\times$ |

## The Most Intimate Medium

BEING JOHN MALKOVICH


## From Early 2006 - Podcast Consumption



How Podcasts are Consumed

On Computer
Other
On MP3 Player

## Computer vs SmartPhone Downloads



Computer
Smartphone
Other
August 2012


- Computer
- Smartphone

Other
June 2015


- Computer
- Smartphone
Other


## Computer vs SmartPhone Downloads



## $18 \%$

Computer Smartphone Other

Mar 2018

## iOS vs Android - Podcast Consumption



## iOS vs Android - Per Handset



## Podcast Consumption Ecosystem - Mar18



# Myth - The RSS feed / Download is Dead 



MarketWatch

# The download is dead; Long live the stream MarketWatch 

## Myth - Most People listen at home



## Geography



## Apple is the 780 Pound Gorilla



## iTunes



New \& Noteworthy


Dirty John
L.A. Times | Wondery


The Hilarious World of Depression


Every Little Thing Gimlet


How Do You Sleep At Night?


There Goes the Neighborhood WNYC Studios and K.


Mindshift Podcast KQED

See All $>$


Hold On with Eugene Mirman


Stay Tuned with Preet


The Great Books National Review


SYFY25: Origin Stories

Podcasts
All Categories $\sim$

PODCAST QUICK LINKS
Redeem


Send iTunes Gifts
Support

Submit a Podcast
Resources and Help

TOP EPISODES >

2. Monday, September 25 th, 2017 Up First - NPR

## Apple Podcasts



## Apple Podcasts



## How Apple Podcasts Top 200 lists Work

| Top Podc |  | Episodes | Podcasts |  | All Categories $\sim$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ( <br> STUFF YOU SHOULD KNOW PODCAST | n p r <br> RADIO <br> HOUR | CHILLING TALES the podcast <br> P DCAST |  |
| 1. Serial This American Life | 2. This American Life This American Life | 3. Stuff You Should Know HowStuffWorks.com | 4. TED Radio Hour NPR | 5. Chilling Tales: The Podcast <br> PodcastOne | 6. Radiolab WNYC Studios |
|  | FREAKCRNOMICS RADIO |  |  | (G) | YOU MISSED IN HISTORY CLASS |
| 7. Fresh Air NPR | 8. Freakonomics <br> Radio <br> Stephen J. Dubner an... | 9. The Joe Rogan Experience Joe Rogan | 10. Criminal Criminal | 11. Reply All Gimlet | 12. Stuff You Missed <br> in History Class HowStuffWorks.com |
| $\mathrm{n} \text { pr }$ <br> Planet Money |  |  |  |  |  |
| 13. Planet Money NPR | 14. Wait Wait... Don't Tell Me! NPR | 15. Sampler Gimlet | 16. Dan Carlin's Hardcore History Dan Carlin | 17. The New Yorker Radio Hour WNYC Studios and T... | 18. Hidden Brain NPR |

## How Apple Podcasts Top 200 lists Work

## (D1+D1+D1+D1+D2+D2+D2+D3+D3+D4+D5+D6+D7)/13

## Tii App Sales \&e Rank



## Tii App Sales \& Rank



* Productivity Cat. Rank * ry Day weighted Avg


## How Apple Podcasts Top 200 lists Work

| Rank | Downloads | Rank | Downloads |
| :---: | :---: | :---: | :---: |
| 12 |  | 50 |  |
| 14 |  | 52 |  |
| 15 |  | 57 |  |
| 22 |  | 70 |  |
| 28 |  | 72 |  |
| 32 |  | 73 |  |
| 33 |  | 77 |  |
| 34 |  | 78 |  |
| 35 |  | 80 |  |
| 36 |  | 81 |  |
| 37 |  | 85 |  |
| 38 |  | 86 |  |
| 40 |  | 94 |  |
| 43 |  | 97 |  |
| 45 |  | 98 |  |

## How Apple Podcasts Top 200 lists Work

| Rank | Downloads | Rank | Downloads |
| :---: | ---: | :---: | ---: |
| 12 | $2,970,543$ | 50 | 472,274 |
| 14 | 344,462 | 52 | 59,586 |
| 15 | 979 | 57 | 219,702 |
| 22 | 6,448 | 70 | 91,438 |
| 28 | 403,919 | 72 | 126,710 |
| 32 | 884,571 | 73 | 42,469 |
| 33 | $1,157,566$ | 77 | 189,122 |
| 34 | 2,219 | 78 | 57,086 |
| 35 | 275,056 | 80 | 69,231 |
| 36 | 356,307 | 81 | 43,800 |
| 37 | 71,879 | 85 | 93,981 |
| 38 | 595,104 | 86 | 63,947 |
| 40 | 141,240 | 94 | 63,701 |
| 43 | 214,934 | 97 | 259,011 |
| 45 | 61,364 | 98 | 3,519 |

## Myth - A Video Podcast will be more



## Top 200 Podcast Episodes - iTunes 2/4/18



## Apple Podcasts Statistic Information

## Episode Consumption WW

$12,000,000,000$

8,000,000,000

4,000,000,000

## Apple Podcasts Statistic Information



Last 60 Days (Dec 6, 2017-Feb 4, 2018)

## Apple Podcasts Statistic Information



Last 60 Days (Dec 6, 2017-Feb 4, 2018)

29K hr
50 min
95\%
51\%

## NPR - RAD - Listen Data



## Aggregator Apps - Mar 2018 (ibsyn)

61.7\% - Apple Podcasts/iTunes
5.75\% - Spotify*** (just 18\% of shows)
3.02\% - Overcast (iOS)
2.24\% - Podcast Addict (Android)
2.04\% - CastBox
2.04\% - Stitcher
1.62\% - PocketCast
0.59\% - Podbean
0.53\% - Player FM
0.32\% - Downcast
0.31\% - Podcasts (Windows Phone)
0.20\% - Alexa
0.17\% - iHeartRadio
~5\% - Did not Set User Agent

between $0.12 \%$ and<br>0.01\%- in order:<br>Podkicker<br>Tuneln Radio<br>RSSRadio<br>Acast<br>AntennaPod<br>Innovative<br>iCatcher<br>Castro<br>NPR One<br>PodCruncher<br>Otto Radio<br>RadioPublic Instacast

## iOS vs Android - Spotify Consumption



## Spotify - Per device Podcast



## The Next Big Thing



## Myth - Guaranteed Audience Growth

## Great Content > Bad Marketing

 Bad Content > Great Marketing

## Myth - Guaranteed Audience Growth



## When it comes to Podcast Distribution

## Be <br> Everywhere

## Be Everywhere



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